

Canadian Mental Health Association (CMHA) National Director, Director, Fund Development

The Canadian Mental Health Association National office is located in Toronto on the traditional and unceded territory of the Mississaugas of New Credit, the Haudenosaunee and the Huron-Wendat. | Le Bureau national de l'Association canadienne pour la santé mentale est situé à Toronto sur le territoire traditionnel non cédé des Mississaugas of the New Credit, des Haudenosaunee et des Hurons Wendat.

Founded in 1918, the CMHA is the most extensive community mental health network in Canada. Through a presence in more than 330 communities across every province and Yukon territory, CMHA provides advocacy and resources to help prevent mental health problems and illnesses, supports recovery and resilience, and enables all Canadians to flourish and thrive. CMHA was chosen by Forbes as one of Canada's top employers in 2021, 2022, and 2023.

Believing that everyone deserves access to essential resources, the organization is steadfast in ensuring that all individuals have opportunities for growth and development. It is within this context that our client invites nominations and applications for the role of **National Director, Fund Development**, a position that will profoundly influence the organization's future.

From the National Office, the Director will assume the pivotal role of developing and executing an all-encompassing fundraising strategy, designed to secure the necessary financial resources for bolstering programs and services and fostering a transformational culture. With a key focus on cultivating relationships with foundations, corporate collaborators, and government partners, the Director will be an ambassador of the organization. Ultimately, the new Director will garner support for community well-being with a strategic and intentional approach to achieve the goal of \$9.5M for the fiscal year 2024-2025. This role holds significant importance in driving the organization's mission and values, promoting care and wellbeing. As a part of senior leadership, the successful candidate will play a key role in creating a collaborative environment that inspires the team to achieve new heights of success. They will also play a pivotal role in shaping the organizational culture, fostering a sense of purpose, and belonging among team members.

Qualifications

Among the qualifications being sought in candidates, the incoming leader must have a deep and abiding commitment to advancing reconciliation, equity, diversity, and inclusion in all its forms. The candidate must believe, intrinsically, in the importance of leading with curiosity and welcoming ideas that can later be synthesized and turned into possibility. While all candidates are encouraged to apply and share how they see themselves adding value to our client's environment, the following credentials and/or experiences are seen as possible markers of the candidates success in the role: A) a university or college degree or an equivalent combination of education, training, and experience with a CFRE preferred designation; B) a strong understanding of trends in the philanthropic sector with the ability to use and share this knowledge in a manner that builds a strong organizational funding national strategy while inspiring innovation and advancing day to day and longer-term goals and activities; C) the ability to build consensus, managing multiple stakeholder relationships and inspiring confidence in both internal and external teams, and; D) experience in mental health/healthcare or health promotion.

This is a full-time position within a hybrid work setting located at the National Office in Toronto, Canada. CMHA National is currently piloting a four-day work week. The salary for the role of National Director, Fund Development will be approximately \$140,000 - \$155,000, per year commensurate with experience and qualifications.

How to Apply

CMHA is committed to a workforce reflecting the diversity of the communities within which they work. As such, they explicitly encourage applications from persons with disabilities, members of Black, Indigenous, and racialized communities, people of all sexual orientations, gender identities and expressions, and others who may contribute to the diversity of their staff. CMHA invites candidates to self-identify in their cover letter.

*The organization is partnering with BIPOC Executive Search to ensure an applicant list that is diverse and is as intersectional as possible. **All interested applicants can send their resume to Christopher Lee by e-mailing clee@bipocsearch.com, or can apply through the BIPOC Executive Search mobile app.***

In accordance with the AODA Act, for applicants living with a disability accommodation will be provided throughout the search process. Should accommodation be required, please make Helen Mekonen aware by using the above address.

We thank everyone for their expression of interest—and are truly appreciative of the time individuals put into applying—but with the limitations of time only those selected for an interview will be contacted.
